

1 **Visual food cues decrease postprandial glucose concentrations in lean and**
2 **obese men without affecting food intake and related endocrine parameters**

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4 **Swantje Brede^a, Annika Spath^a, Ann-Christin Hartmann^a, Manfred**
5 **Hallschmid^{b,c,d}, Hendrik Lehnert^a, Johanna Klement^a**

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7 ^aDepartment of Internal Medicine I, University of Lübeck, Ratzeburger Allee 160,
8 23538 Lübeck, Germany

9 ^bDepartment of Medical Psychology and Behavioural Neurobiology, University of
10 Tübingen, Otfried-Müller-Str. 25, 72076 Tübingen, Germany

11 ^cGerman Center for Diabetes Research (DZD), Ingolstädter Landstr. 1, 85764
12 München-Neuherberg, Germany

13 ^dInstitute for Diabetes Research and Metabolic Diseases of the Helmholtz Center
14 Munich at the University of Tübingen (IDM), Otfried-Müller-Straße 10, 72076
15 Tübingen, Germany

16

17 **Corresponding Author:**

18 Swantje Brede, MD

19 University of Lübeck, Department of Internal Medicine I

20 Ratzeburger Allee 160, 23538 Lübeck, Germany

21 Phone: 0049-451 3101 7818

22 Fax: 0049-451 3101 7874

23 swantje.brede@uksh.de

24

25 **Abbreviations:**

26 cephalic phase insulin release, CPIR

Abstract

The abundance of highly palatable food items in our environment represents a possible cause of overconsumption. Neuroimaging studies in humans have demonstrated that watching pictures of food increases activation in brain areas involved in homeostatic and hedonic food cue processing. Nevertheless, the impact of food cues on actual food intake and metabolic parameters has not been systematically investigated. We tested the hypothesis that watching high-calorie food cues increases food intake and modifies anticipatory blood parameters in lean and especially in obese men. In 20 normal-weight and 20 obese healthy fasted men, we assessed the effects of watching pictures of high-calorie food items versus neutral contents on food intake measured during a standardized test buffet and subsequent snacking as well as on glucose homeostasis and endocrine parameters. Compared to neutral pictures, viewing food pictures reduced postprandial blood glucose concentrations in lean ($p = 0.016$) and obese ($p = 0.044$) subjects, without any differences in insulin or C-peptide concentrations (all $p > 0.4$). Viewing food pictures did not affect total calorie intake during the buffet (all $p > 0.5$) and snack consumption (all $p > 0.4$). Concentrations of ghrelin, adrenocorticotrophic hormone (ACTH), cortisol, and glucagon also remained unaffected (all $p > 0.08$). These data indicate that preprandial processing of food cues curbs postprandial blood glucose excursions, without immediately affecting eating behavior in normal-weight and obese men. Findings indicate that exposure to food cues does not acutely trigger calorie overconsumption but rather improves the glucoregulatory response to food intake.

Keywords: Visual cues; Food pictures; Food intake; Glucose homeostasis; Cephalic phase response; Anticipation

53 **Introduction**

54 The current obesity epidemic is a major problem for health care. The abundance of
55 high-calorie food, rich in sugar and fat, may contribute to overconsumption and
56 development of overweight. Moreover, pictures of palatable foods shown e.g. for
57 advertising purposes are a ubiquitous part of everyday life in western societies (Mink,
58 Evans, Moore, Calderon, & Deger, 2010). Exposure to food (slices of pizza) in the
59 laboratory has been demonstrated to increase rated desire to eat this particular food
60 in both men and women (Marcelino, Adam, Couronne, Koster, & Sieffermann, 2001).
61 Furthermore, showing food pictures increased the size of pizza portions normal-
62 weight women intended to eat as well as subsequent actual intake, suggesting that
63 food cues increase the amount of food that people will consume (Ferriday &
64 Brunstrom, 2008). In contrast, a recent study in women failed to demonstrate any
65 stimulating effects of food pictures on snack intake (van Nee, Larsen, & Fisher,
66 2016).

67 Neuronal effects of exposure to food cues have been examined in studies
68 using functional magnetic resonance imaging (fMRI). Watching food pictures
69 activates a large bilateral brain network which is typically involved in food cue
70 processing (Kroemer, Krebs, Kobiella, Grimm, Vollstadt-Klein, et al., 2013). Visual
71 cues of high-fat food stimulate neural circuits engaged in energy homeostasis and
72 reward processing, like the hypothalamus and the striatum, in healthy lean women
73 (Schur, et al., 2009). In contrast to lean women, obese women react to high-calorie
74 food cues in particular with an activation of the dorsal striatum, a brain region
75 involved in reward anticipation and habit learning (Rothenmund, et al., 2007).

76 Visual food cues also affect metabolic and endocrine parameters. The sight of
77 appetizing food was sufficient to increase gastric acid and serum gastrin levels
78 (Feldman & Richardson, 1986) and, moreover, to increase the concentrations of the

79 orexigenic hormone ghrelin (Schussler, et al., 2012). These anticipatory changes in
80 metabolism are regarded as cephalic phase responses, i.e. metabolic reflexes whose
81 afferent signals originate in the head and which are thought to prepare the body for
82 the processing of absorbed nutrients (Power & Schulkin, 2008).

83 In our study in lean and obese men, we investigated the effects of watching
84 pictures of food or non-food items on hunger- and reward-driven eating behavior by
85 analyzing calorie intake from a standardized test buffet (including the analysis of
86 separate macronutrients) and a subsequent snack test (with three different types of
87 cookies). Furthermore, we scrutinized blood glucose and blood parameters of energy
88 metabolism as well as subjective mood, hunger and the desire to eat. We tested the
89 hypotheses that watching high-calorie food cues increases food intake from the test
90 buffet and the snack test as well as ratings of hunger and the desire to eat. Because
91 mood and impulsivity might affect food intake, these variables were measured using
92 questionnaires. In addition, because food cues might affect glucose metabolism by
93 increasing anticipatory responses such as ghrelin and insulin/C-peptide, we
94 measured the glucoregulatory hormones ACTH, cortisol, and glucagon. We expected
95 the stimulatory effect of food cues to be observable in lean men and – to an even
96 greater extent – in obese men. In a supplementary experiment, the same food items
97 were both visually presented as food cues and subsequently offered for actual
98 consumption, inasmuch as recent studies have stressed the importance of this
99 aspect (Blechert, Klackl, Miedl, & Wilhelm, 2016).

100

101 **Subjects and Methods**

102 **Subjects.** Twenty normal-weight and twenty obese healthy men participated in the
103 study (mean age \pm SEM, 24.1 ± 3.7 vs. 25.2 ± 3.7 years, $p \geq 0.35$; BMI, 22.4 ± 1.5 vs.
104 34.9 ± 3.6 kg/m², $p < 0.001$). Sample size was calculated with G*Power (version

105 3.1.9.2) according to previous studies on related effects on food intake and endocrine
106 parameters (Kroemer, Krebs, Kobiella, Grimm, Pilhatsch, et al., 2013; Ott, et al.,
107 2013). Body composition was assessed by bioelectrical impedance analyses
108 (Nutriguard-M, Data Input, Darmstadt, Germany) at the start of each experimental
109 session. Body composition was different between both weight groups with regard to
110 lean body mass ($F(1,35) = 51.98$; $p < 0.001$ for between-subjects comparisons) and
111 fat mass ($F(1,35) = 76.68$; $p < 0.001$), but remained comparable across conditions
112 (both $p > 0.4$ for “condition”). In detail, obese compared to lean participants had more
113 body fat (39.44 ± 2.61 kg vs. 13.78 ± 0.79 ; $p < 0.001$) and lean body mass ($79.32 \pm$
114 1.78 kg vs. 61.75 ± 1.61 ; $p < 0.001$). The health of participants was evaluated by
115 clinical examination, medical history including abuse of alcohol, nicotine or any drugs,
116 and routine laboratory tests during screening. All participants submitted written
117 informed consent and the study was approved by the ethics committee of the
118 University of Lübeck, Germany.

119
120 ***Experimental procedure of the main experiment.*** Experiments were carried out in
121 the Center for Brain, Behavior and Metabolism at the University of Lübeck, Germany
122 during August 2014 and February 2016. They were performed in a within-subject
123 comparison. Each participant attended two different conditions (food pictures vs. non-
124 food (neutral) pictures). There was a 14-day interval between sessions with the order
125 of conditions balanced across subjects. All subjects were instructed to be fasted (with
126 exception of drinking water) after 2200h on the day preceding each session.

127 Participants arrived at the lab at 0900h. After a brief history and physical
128 examination, a venous cannula was inserted into the non-dominant lower arm or
129 cubital fossa to enable blood sampling during experiments. Blood was sampled at
130 0950h for baseline assessments of hormonal parameters and blood glucose, as well

131 as at defined intervals throughout the session. As a cover story, participants were
132 told that the experiment aimed at investigating the impact of visual cues on gustatory
133 perception, tested at the end of the experiment by gustatory questionnaires referring
134 to the implemented snack test. At 1010h and 1130h (just before the test buffet and
135 the snack test), a set of 50 pictures of food items or – in the other condition – non-
136 food items was shown on a notebook computer. Each picture was displayed for ten
137 seconds, amounting for eight minutes and twenty seconds for the whole set of
138 pictures. This set comprised high-resolution images of food from a standardized
139 database, showing high-calorie meals (caloric values rated above > 300 kcal for each
140 of the items), e.g. chocolate cake, pasta or ice-cream. Neutral images originated from
141 the database of Brooks and colleagues and depicted non-food items like books or
142 pencils (Brooks, et al., 2011).

143 Immediately after watching the picture set, participants ate from an ad libitum
144 test buffet until satiated. Without the knowledge of participants, the offered food was
145 weighed before and after the test buffet to assess spontaneous food intake in the
146 fasted state. The test buffet consisted of bread rolls, brown bread, cheese, smoked
147 salmon, meat salad, salami, cream cheese, butter, chocolaty hazelnut spread,
148 meatballs, potato chips, peanuts, chocolate, muffins, wine gums, custard, lemonade,
149 chocolate-flavored milk, orange juice, condensed milk, sugar, fruit tea, coffee
150 (decaffeinated), and water (about 10,000 kcal were offered; **Supplemental Table 1**).

151 After the second run of picture exposure at 1130h, subjects underwent a snack test
152 with three different types of snacks (salty, sweet and neutral) in a paradigm
153 addressing the hedonic component of eating behavior in the relative absence of
154 hunger (Hallschmid, Higgs, Thienel, Ott, & Lehnert, 2012; Higgs, Williamson, &
155 Attwood, 2008). Here, participants filled out questionnaires assessing their gustatory
156 perception with ratings of the items “salty”, “sweet”, and “sour” for different snacks, so

157 that our cover story was corroborated. Again, subjects were instructed to eat as much
158 as they like and total intake of macronutrients in kilocalories was protocolled.

159 Mood was rated on the Multidimensional Mood Questionnaire on a 5-point
160 scale containing items of the categories good/bad mood, alertness/sleepiness, and
161 calmness/agitation (Hinz, Daig, Petrowski, & Braehler, 2012). For the assessment of
162 subjective feelings of hunger, satiety, or desire to eat something sweet or savory,
163 visual analogue scales (0–100 mm) were used (Flint, Raben, Blundell, & Astrup,
164 2000). Participants performed the set of questionnaires at five times in each session
165 (0940h, 1025h, 1110h, 1145h and 1210h).

166 To assess impulsivity, participants performed a 27-item Monetary Choice
167 Questionnaire (MCQ) at the end of each session (1215h), which measures delayed
168 discounting by asking individuals to choose between smaller rewards available
169 immediately and larger rewards available after a delay (Gray, Amlung, Palmer, &
170 MacKillop, 2016; Kirby, Petry, & Bickel, 1999). Individual indifference points were
171 determined and discounting rates (overall k-values) calculated. Logarithmic
172 transformations of k-values were used to approximate normal distribution to enable
173 use of parametric statistical analyses.

174

175 ***Supplementary experiment***

176 As recent studies have shown that stimulatory effects of food presentation might
177 critically depend on the visual presentation of food items that are actually consumed
178 later on (Blechert, et al., 2016), we conducted an additional experiment in which food
179 pictures were repeatedly shown and subjects could eat exactly the type of food
180 depicted on the pictures. Also, the offered buffet was typical for German lunch habits
181 and comprised warm dishes to include a strong olfactory cue that might also be
182 important for hedonic stimulation. The aim of this additional experiment was to

183 corroborate our findings in an enhanced, but otherwise comparable paradigm of food
184 picture presentation in ten normal-weight healthy men (mean age 25.1 ± 1.9 years;
185 BMI 22.6 ± 1.3 kg/m²). The experimental procedure was the same as described
186 above but did not include blood sampling since we wanted to focus on the main
187 parameters of food intake and reduce the experimental burden for our subjects.

188 The set of food pictures was modified to include 20 pictures (10 food, 10 non-
189 food items). Each picture was shown for 7 seconds and was repeated three times
190 (total time of picture set 8 min). Food pictures were taken from a standardized high-
191 resolution picture database (Blechert, et al., 2016) and depicted salami pizza,
192 vegetable pasta, currywurst, pancakes, rice pudding with cherries, chocolate-covered
193 cornflakes (Choco Crossies®, Nestle), orange juice, tortilla chips with two different
194 dips (mexican and cheese), cashew nuts and custard (**Supplemental Table 2**). After
195 watching the picture set, participants received a test buffet composed exactly of the
196 food shown on the pictures (amounting to a total of about 4,000 kcal). After the
197 second run of the picture set, subjects underwent the same snack test as described
198 above.

199

200 ***Metabolic and endocrine parameters.*** All blood samples were centrifuged and
201 supernatants were stored at -80°C . For the measurements of glucagon, tubes were
202 prepared with aprotinine (370 kIU/ml; Roth GmbH, Karlsruhe, Germany). Plasma
203 glucose and lactate were measured in fluoride plasma (Roche-Diagnostic, Grenzach,
204 Germany). Routine assays were used for the measurement of insulin, C-peptide,
205 cortisol and adrenocorticotrophic hormone (ACTH) (all Immulite, Siemens, Erlangen,
206 Germany), glucagon (RIA, IBL International, Hamburg, Germany), as well as active
207 and total ghrelin (RIA, Biotrend, Cologne, Germany).

208

209 **Statistical analyses.** Data were analysed with SPSS statistical software (SPSS 24.0,
210 Inc., Chicago, USA) and are presented as mean absolute values \pm SEM. Baseline-
211 adjusted values of the blood parameters and questionnaires were obtained by
212 subtracting the individual baseline value (at 09:50h) from subsequent individual
213 measurements. Statistical comparisons were based on analyses of variance
214 (ANOVA) with the between-subjects factor “group” (normal-weight vs. obese) and the
215 within-subject factors “condition” (food vs. non-food pictures) and “time” (comprising
216 six baseline-corrected time points) as appropriate. Greenhouse-Geisser procedure
217 was used for correction of degrees of freedom. Post-hoc comparisons of blood
218 parameters and food intake (macronutrients and snack types) were performed by t-
219 tests or by Wilcoxon tests in case of non-normal distribution (total ghrelin, insulin, C-
220 peptide). Note that for illustrative purposes, results of the main parameters are also
221 presented separately for the two individual groups (normal-weight and obese) when
222 ANOVA did not indicate group-related differences. A p-value <0.05 was generally
223 considered significant but adjusted by Bonferroni correction as appropriate (yielding
224 significance levels of $p < 0.007$ for blood parameters and $p < 0.016$ for test buffet
225 macronutrients and snack test cookies in post-hoc comparisons).

226

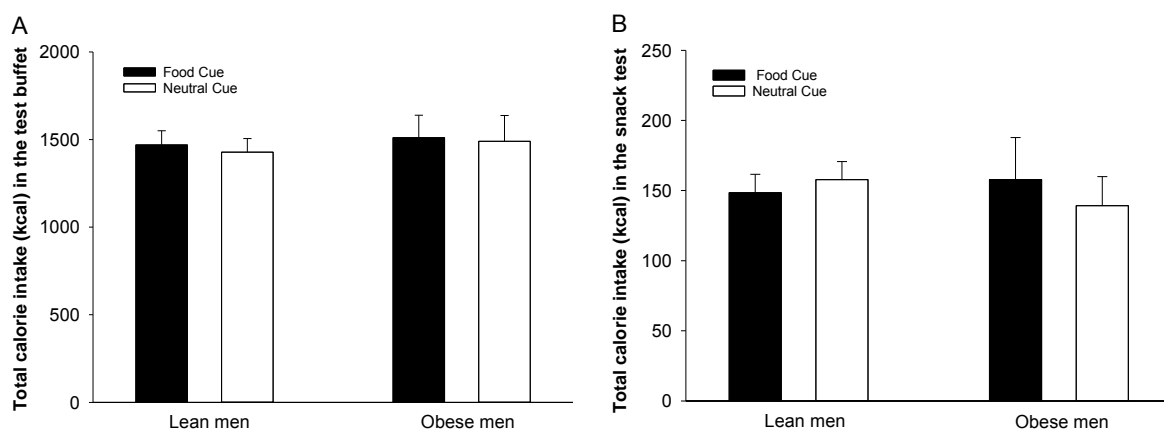
227 **Results**

228 **Calorie intake.** Total calorie consumption was in general comparable between
229 groups ($F(1,38) < 1$; $p > 0.7$) without any influence of food cue stimulation ($p > 0.8$ for
230 “condition \times group”; $F(1,38) < 1$; $p > 0.5$ for “condition”). In group-specific analyses,
231 viewing food pictures in comparison to non-food pictures did not affect total calorie
232 intake from the test buffet either in lean (1469 ± 81 kcal vs. 1428 ± 78 kcal, $t(19) =$
233 0.59 ; $p > 0.5$ for t-test comparison) or in obese participants (1510 ± 128 kcal vs. 1490
234 ± 147 kcal, $t(19) = 0.29$; $p > 0.7$; **Figure 1A**). With regard to macronutrients, obese

235 men ingested higher amounts of proteins ($F(1,38) = 17.42$; $p < 0.001$) and fat
236 ($F(1,38) = 10.44$; $p = 0.003$) than normal-weight participants, but this effect was not
237 influenced by visual cues (both $p > 0.1$ for “group \times condition; both $p > 0.2$ for
238 “condition”). Intake of carbohydrates was comparable between groups and conditions
239 (all $p > 0.1$).

240 In analyses focusing on the most hedonic food items (potato chips, peanuts,
241 chocolate, muffins, wine gums, chocolate hazelnut spread, lemonade, chocolate-
242 flavored milk), we neither found differences in food intake between groups or
243 conditions (all $p > 0.2$). Thus, intake of these foods did not differ between conditions
244 in lean men (258 ± 55 vs. 309 ± 45 kcal, $t(19) = 1.00$, $p = 0.33$) or in obese men (242
245 ± 67 vs 276 ± 60 kcal, $t(19) = 0.60$, $p = 0.56$). The total weights of solid foods and the
246 total volumes of liquid food neither differed between groups or conditions (all $p > 0.1$).
247 After watching food cues compared to neutral cues, normal-weight men ingested 509
248 ± 28 vs. 492 ± 27 g solid food ($t(19) = 0.67$, $p = 0.51$) and 295 ± 41 vs. 266 ± 49 ml
249 liquid food ($t(19) = 0.86$, $p = 0.40$). Obese men ingested 507 ± 40 vs. 475 ± 45 g solid
250 food ($t(19) = 1.28$, $p = 0.22$) and 287 ± 65 vs. 296 ± 57 ml liquid food ($t(19) = 0.19$, p
251 $= 0.85$).

252 Total calorie intake from snacks was not different between weight groups
253 ($F(1,38) < 1$; $p > 0.7$) nor influenced by food cues ($F(1,38) = 1.0$; $p = 0.31$ for
254 “condition \times group”; $F(1,38) < 1$; $p > 0.5$ for “condition”). Lean men ingested
255 comparable amounts of total calories in both conditions (149 ± 13 kcal vs. 158 ± 13
256 kcal, $t(19) = 0.72$, $p > 0.4$; **Figure 1B**), as did obese men (158 ± 30 kcal vs. 139 ± 21
257 kcal, $t(19) = 0.86$, $p > 0.4$). Similarly, comparisons of salty, sweet or neutral snacks
258 did not reveal any differences between lean and obese men (all $p > 0.1$) nor
259 influences by food cues (all $p > 0.1$).



260

261 **Figure 1: Total calorie intake in the test buffet and snack test.** Mean \pm SEM total intake of
 262 kilocalories in the test buffet (A) and snack test (B) after watching pictures of palatable food (black
 263 bars) or neutral items (white bars) in lean and obese men.

264

265 In the additional experiment, where lean men were presented with pictures of
 266 high-calorie food items that were offered for consumption later on or with control
 267 pictures, we did not find differences in total calorie intake between conditions ($1781 \pm$
 268 109 kcal vs. 1711 ± 105 kcal, $t(9) = 0.66$, $p > 0.3$). In the subsequent snack test,
 269 participants ingested comparable amounts of total calories in both conditions ($183 \pm$
 270 40 kcal vs. 191 ± 52 kcal; $t(8) = 0.78$, $p > 0.7$).

271

272 **Ratings and impulsivity.** "Hunger", "satiety" and "desire to eat" were rated on visual
 273 analogue scales by our participants. There were no differences in ratings of "hunger"
 274 between groups ($F(1,38) < 1$; $p > 0.5$) or due to food cues ($F(1,38) < 1$; $p > 0.7$ for
 275 "condition \times group"; $F(1,38) < 1$; $p > 0.9$ for "condition"). Ratings of "satiety" and
 276 "desire to eat" were likewise comparable, with no differences between groups or
 277 conditions (all $p > 0.2$). Subjective ratings of mood neither differed between weight
 278 groups or conditions in the categories "good/bad mood" (all $p > 0.2$),
 279 "alertness/sleepiness" (all $p > 0.3$) and "calmness/agitation" (all $p > 0.08$). In the

280 additional experiment, visual analogue scale ratings were comparable for “hunger”
281 ($F(1,9) < 1$; $p > 0.4$ for “condition”), “satiety” ($F(1,9) < 1$; $p > 0.6$) and “desire to eat”
282 ($F(1,9) < 1$; $p > 0.4$).

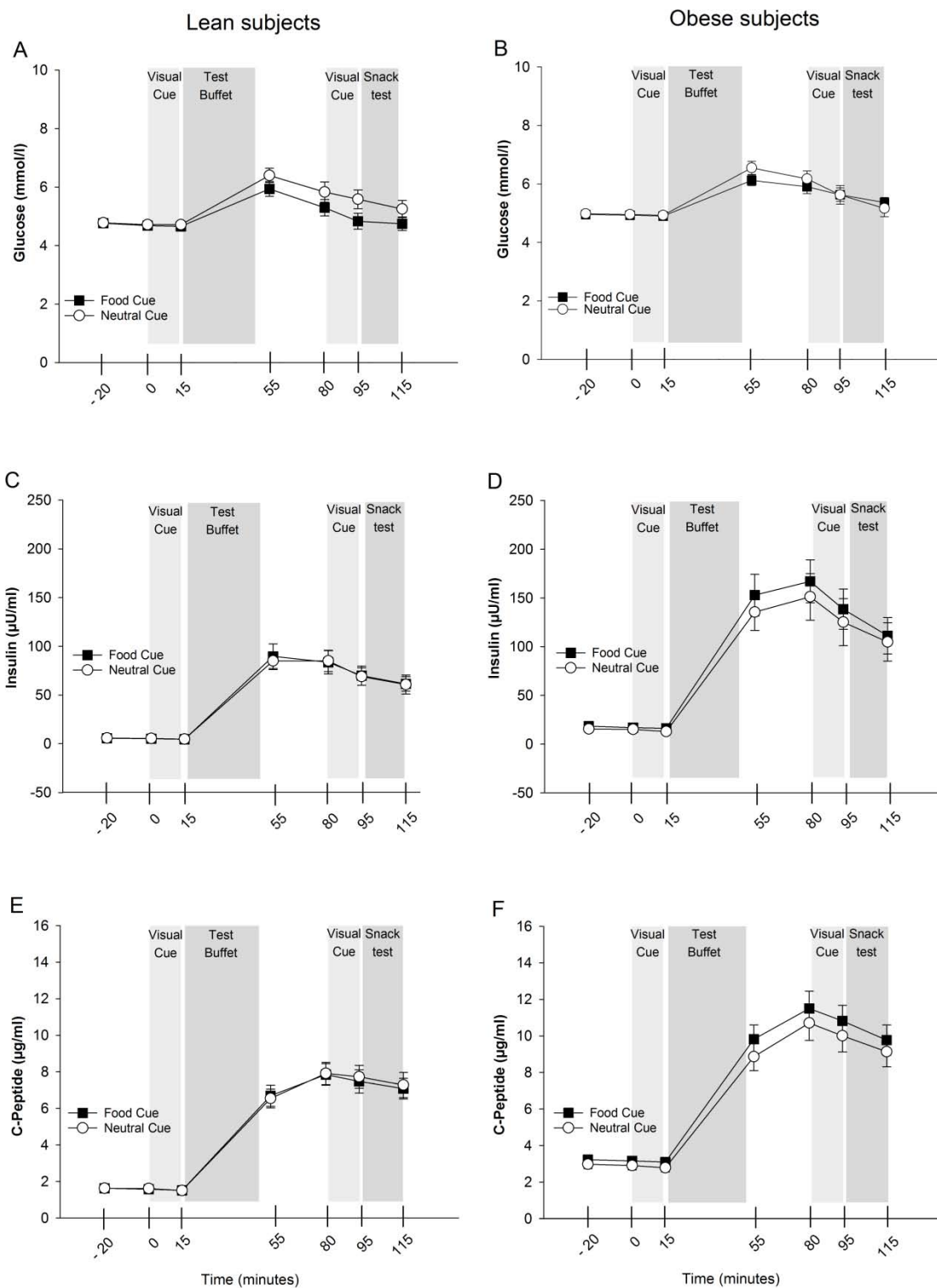
283 Impulsiveness of participants was measured by the Monetary Choice
284 Questionnaire. In both conditions, obese in comparison to lean men displayed higher
285 delay discounting-rates (logarithmic k values) ($F(1,37) = 5.45$; $p < 0.03$), but food
286 cues had no impact on these differences or on impulsivity in general (both $p > 0.2$).
287 Supplementary analyses indicated that delay discounting-rates were statistically
288 unrelated to total calorie intake from the test buffet in the food cue condition ($r =$
289 0.201 ; $p = 0.2$, Pearson’s coefficient) as well as in the non-food condition ($r = 0.110$;
290 $p > 0.2$).

291

292 **Glucose homeostasis.** Baseline concentrations of glucose, insulin and C-peptide
293 were comparable between conditions and groups ($p > 0.1$ for all comparisons).
294 Glucose concentrations did not differ between groups ($F(1,38) < 1$; $p > 0.5$), but
295 displayed a marked dependence on preceding food cue presentation ($F(1,38) = 6.07$;
296 $p = 0.018$ for “condition”; $F(3,116) = 2.74$; $p = 0.046$ for “condition \times time”; $p = 0.083$
297 for “condition \times group”). In detail, watching food as compared to neutral pictures
298 decreased postprandial blood glucose concentrations in lean subjects ($F(1,19) =$
299 8.56 ; $p = 0.018$ for “condition”; $F(3,55) = 2.63$; $p = 0.061$ for “condition \times time”;
300 $F(1,19) = 7.04$; $p = 0.016$ for “condition” in the postprandial period (“condition_{t55-115}”);
301 **Figure 2A**). Also in the obese participants, postprandial glucose concentrations were
302 lower after watching pictures of food than neutral items ($F(3,50) = 2.38$; $p = 0.088$ for
303 “condition \times time”; $F(1,19) < 1$; $p > 0.5$ for “condition”; $F(2,39) = 3.36$; $p = 0.044$ for
304 postprandial “condition \times time_{t55-115}”; **Figure 2B**). The picture stimulation-induced
305 decreases in postprandial glucose concentrations were still evident when including

306 the consumed calories in the test buffet as a covariate in the respective analysis
307 ($F(1,37) = 5.64$; $p = 0.023$ for “condition”).

308 Obese men as expected displayed higher serum insulin concentrations than
309 lean men ($F(1,38) = 6.47$; $p = 0.015$; **Figures 2C + 2D**). Watching food cues did not
310 affect serum insulin concentrations (all $p > 0.2$). Similarly C-peptide concentrations
311 showed a trend towards higher concentrations in obese compared to lean subjects
312 ($F(1,38) = 2.89$; $p = 0.09$; **Figures 2E + 2F**) with no difference regarding conditions
313 (all $p > 0.1$).

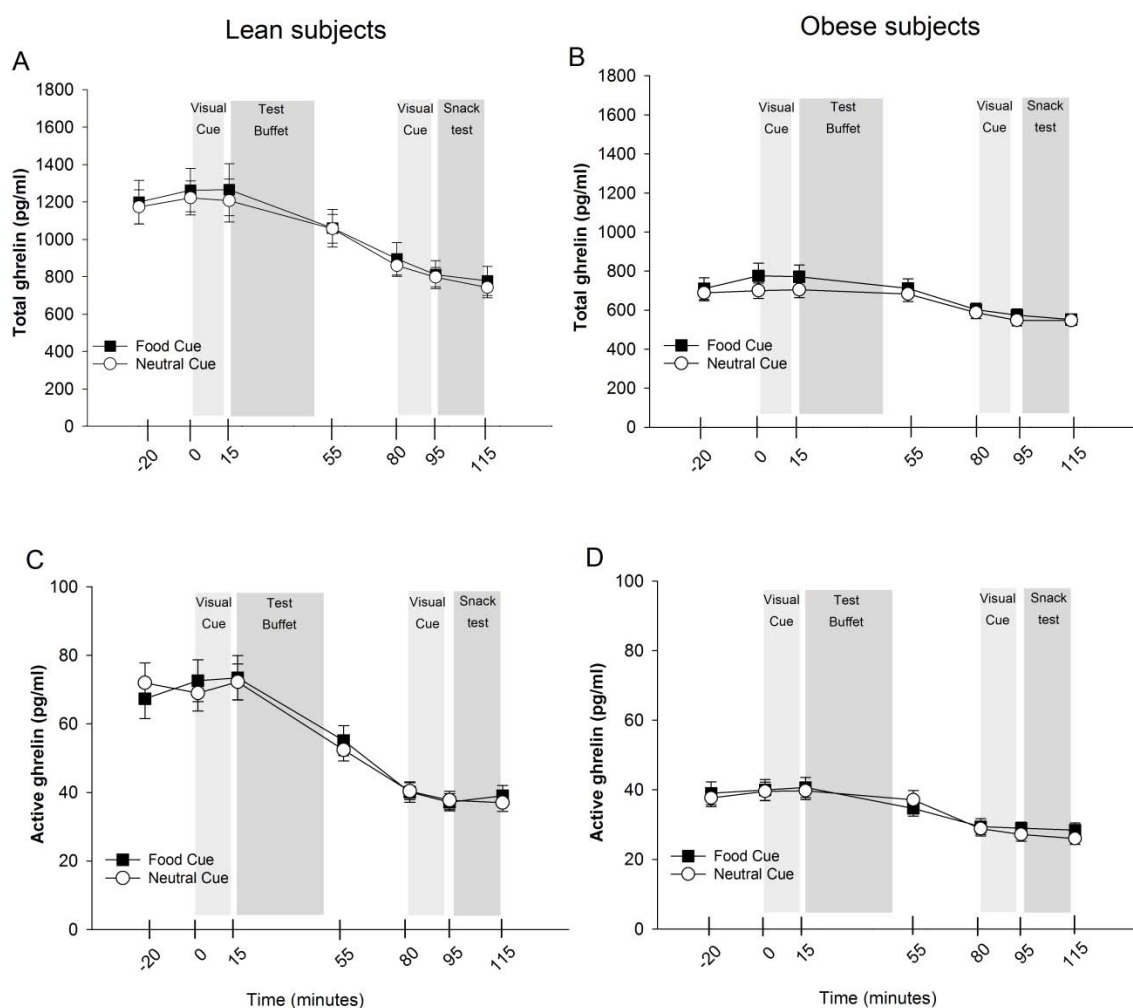


314

315 **Figure 2: Parameters of glucose homeostasis.** Mean ± SEM plasma or serum concentrations of
 316 glucose (A, B), insulin (C, D) and C-peptide (E, F) during baseline and after watching food pictures
 317 (black squares) or neutral items (white circles). Baseline concentrations of glucose, insulin and C-
 318 peptide were comparable between conditions and groups (all $p > 0.1$). Blood samples were drawn at
 319 0950h (-20min), 1010h (0min), 1025h (15min), 1105h (55min), 1130h (80min), 1145 (95min), and
 320 1205h (115min).

321 **Ghrelin concentrations.** Baseline concentrations of total ghrelin were comparable
 322 between conditions in both groups (both $p > 0.7$). In group comparisons, lean men
 323 displayed higher total ghrelin concentrations than obese men ($F(1,38) = 14.44$; $p =$
 324 0.001 ; **Figures 3A + 3B**). Food cues did not affect the time course of total ghrelin
 325 concentrations in any weight group ($p > 0.6$ for all comparisons). Baseline
 326 concentrations of active ghrelin were likewise comparable between conditions in lean
 327 men as well as in obese men (all $p > 0.5$). Consistent with total ghrelin,
 328 concentrations of active ghrelin were higher in lean compared to obese men ($F(1,38)$
 329 $= 21.11$; $p < 0.001$; **Figures 3C + 3D**), but viewing food pictures did not affect active
 330 ghrelin concentrations ($F(1,38) = 1.90$; $p > 0.1$ for “condition”; $p > 0.09$ for “condition
 331 \times group”).

332



333

334 **Figure 3: Total and active ghrelin concentrations.** Mean \pm SEM plasma concentrations of total
335 ghrelin (**A, B**) and active ghrelin (**C, D**) after watching food cues (black squares) or neutral pictures
336 (white circles) in lean and obese men. Blood samples were drawn at 0950h (-20min), 1010h (0min),
337 1025h (15min), 1105h (55min), 1130h (80min), 1145 (95min), and 1205h (115min).

338
339 **Additional endocrine parameters.** Baseline concentrations of ACTH, cortisol and
340 glucagon did not differ between conditions in both groups (all $p > 0.3$). In ACTH
341 concentrations, there were no differences between groups ($F(1,38) < 1$; $p > 0.3$) or
342 conditions ($F(1,38) < 1$; $p > 0.5$ for “condition”; $p > 0.9$ for “condition \times group”).
343 Cortisol concentrations were slightly higher in lean than in obese men ($F(1,38) =$
344 4.22 ; $p = 0.047$) but comparable between conditions ($F(1,38) < 1$; $p > 0.4$ for
345 “condition”; $p > 0.1$ for “condition \times group”). Glucagon concentrations showed no
346 group differences ($F(1,38) < 1$; $p > 0.7$) and were comparable after watching food
347 cues or non-food cues ($F(1,39) < 1$; $p > 0.5$ for “condition”; $p > 0.4$ for “condition \times
348 group”).

349

350 **Discussion**

351 Contrary to our hypotheses, preprandial exposure to visual food cues did not
352 influence calorie intake from a buffet and the consumption of snacks in the
353 postprandial period. Moreover, our participants did not report increases in feelings of
354 hunger or desire to eat, and relevant hormones (ghrelin, ACTH, cortisol, glucagon,
355 insulin, and C-peptide) were neither affected by exposure to food cues. However,
356 watching food pictures induced a consistent reduction in postprandial blood glucose
357 concentrations in lean as well as obese men.

358 The observed impact of food cues on glucose regulation might have been due
359 to so-called anticipatory or cephalic phase insulin release (CPIR), which is defined as
360 swift insulin release occurring in response to sensory stimulation prior to nutrient

361 absorption (Teff, 2011). Early increments in circulating insulin emerging between
362 three and nine minutes after olfactory and visual exposure to a standard meal were
363 described in normal- and overweight subjects some thirty years ago (Simon,
364 Schlienger, Sapin, & Imler, 1986). Such insulin responses to the sight and smell of
365 food appeared to be stronger in obese than lean subjects (Sjostrom, Garellick,
366 Krotkiewski, & Luyckx, 1980). However, in the present study, we did not observe a
367 significant increase in insulin or C-peptide concentrations immediately after exposure
368 to food pictures. Considering that CPIR peaks about four minutes after stimulation,
369 we might have missed the optimal time frame, although blood sampling was
370 conducted directly after the presentation of pictures which took about eight minutes.
371 Notably, CPIR is of small magnitude, reaching only approximately 1% of normal
372 postprandial insulin release, and exhibits a large variability in humans (Teff, 2011).
373 Snel and colleagues (2012) investigated the effect of visual and odorous stimulation
374 on different endocrine and metabolic parameters after a 60h-fast in healthy men.
375 They demonstrated increased glucose and insulin concentrations in response to an
376 oral glucose tolerance test due to the prolonged fasting period, but these effects were
377 not modified by food cues (Snel, et al., 2012). Nevertheless, the very long period of
378 fasting might have provoked a ceiling effect that could have masked any stimulatory
379 effects of food cues. Further studies should focus on the interaction of food cues and
380 glucose metabolism in a more controlled setting to confirm whether the effects on
381 postprandial glucose concentrations observed in our study are mediated by
382 anticipatory responses to food cues.

383 Beside the effects on glucose metabolism in response to food pictures, we did
384 not observe any differences in ghrelin concentrations, a hormone important for meal
385 initiation (Cummings, et al., 2001). Total ghrelin concentrations are inversely
386 associated with BMI and waist circumference (Monti, Carlson, Hunt, & Adams, 2006),

387 which was confirmed by our study demonstrating higher total and active ghrelin
388 concentrations in lean than in obese men, irrespective of the content of pictures.
389 Neuroimaging studies have demonstrated that food pictures presented in a satiated
390 state can increase ghrelin concentrations in normal-weight volunteers (Schussler, et
391 al., 2012). Moreover, labeling a milkshake as energy-dense and delicious is sufficient
392 to induce a stronger postprandial decline in ghrelin concentrations compared to the
393 response the same milkshake elicits when bearing a low-calorie label (Crum, Corbin,
394 Brownell, & Salovey, 2011). Fittingly, postprandial suppression of ghrelin
395 concentration is markedly stronger in men who anticipate food intake than in men
396 who expect to remain fasted (Ott, et al., 2012). Although the effects of food pictures
397 on glucose metabolism hint at a central stimulation, our results did not corroborate
398 food cue-induced anticipatory processes acting on active and total ghrelin
399 concentrations.

400 The lack of stimulatory effects of food cues on ingestive behavior contrasts
401 with the results of fMRI studies measuring brain activation patterns. Watching food
402 pictures stimulated activity in brain areas typically involved in reward-processing and
403 responses to food stimuli in lean women (Kroemer, Krebs, Kobiella, Grimm, Vollstadt-
404 Klein, et al., 2013; Schur, et al., 2009). This effect was even more pronounced in
405 obese compared to normal-weight humans (Martens, et al., 2013; L. E. Martin, et al.,
406 2010; Murdaugh, Cox, Cook, & Weller, 2012; Puzziferri, et al., 2016; Rothemund, et
407 al., 2007). In contrast to these results in neuroimaging studies, there are different
408 outcomes of studies in adults investigating actual food intake after viewing food
409 pictures; most of them focused on women, groups including members of both sexes,
410 and children (Boswell & Kober, 2016). In 1989, Cornell and her team demonstrated
411 that the sight of food stimulated the intake of pizza or ice cream in normal-weight
412 men and women who had been previously satiated (Cornell, Rodin, & Weingarten,

413 1989). Moreover, the exposure to slices of pizza increased rated desire to eat this
414 pizza afterwards in men and women (Marcelino, et al., 2001). In contrast to these
415 studies, but in line with our results in men, a neuroimaging study showed that brain
416 responses to food cues did not predict total caloric intake at the buffet in a group of
417 normal-weight men and women (Mehta, et al., 2012). Additionally, recent behavioral
418 studies in women did not demonstrate stimulatory effects of food cues on energy
419 intake. Thus, food cues in advertisements did not influence total energy intake and
420 even decreased chocolate intake in young women compared to subjects who
421 watched the same TV program without food cues (van Nee, et al., 2016). Also in
422 obese women, watching food cues did not stimulate total calorie consumption (C. K.
423 Martin, Coulon, Markward, Greenway, & Anton, 2009; Schyns, Roefs, Mulkens, &
424 Jansen, 2016). However, it should be noticed that there are signs of sex differences
425 in brain stimulation by visual food cues, with women showing higher activation in the
426 fusiform gyrus than men while viewing high-calorie pictures in the hungry state
427 (Frank, et al., 2010). A recent meta-analysis suggests that acute exposure to food
428 advertising increases food intake in children but not in adults (Boyland, et al., 2016).

429 While the lack of effects on food intake observed in our study is in line with
430 recent findings, we cannot specify with our design whether there are still some
431 stimulatory effects on central nervous structures, especially on reward-processing
432 areas. Thus, our stimulation might not have been strong enough or of sufficient
433 duration to translate such changes to the behavioral level, i.e., to actual food intake.
434 Interestingly, our additional experiment revealed that the missing effects on food
435 intake were independent of the type of food presented in the pictures, i.e., there were
436 still no effects if participants were offered exactly the food presented on the pictures.
437 The discrepancy of the presented food pictures and the offered foods are therefore
438 unlikely to be responsible for the lack of effects in our main study, although recent

439 studies demonstrated that foods are particularly rewarding when they are
440 immediately available (Blechert, et al., 2016) and that restrained eaters only eat more
441 when the food on offer concurs with prior food cues (Fedoroff, Polivy, & Herman,
442 2003).

443 Another interesting factor with relevance for the reactivity towards food cues
444 might be impulsivity. Impulsive women seem to be more vulnerable to conditioned
445 context-induced overeating (van den Akker, Jansen, Frentz, & Havermans, 2013). In
446 our study, obese participants displayed higher impulsivity rates than lean men, which
447 is in line with recent research (Bickel, et al., 2014; Ikeda, Kang, & Ohtake, 2010).
448 However, there was no correlation between impulsivity rates and food intake,
449 suggesting that impulsivity did not contribute to the lack of food intake effects in the
450 present study.

451

452 **Conclusions**

453 While our study demonstrates a dampening effect of exposure to hedonically salient
454 food pictures on postprandial glucose concentrations, effects on actual food intake
455 did not emerge. Our results therefore suggest that although food pictures might
456 induce anticipatory effects that affect postprandial blood glucose homeostasis, they
457 do not necessarily trigger changes in ingestive behavior. These results are in line
458 with recent studies on short-term stimulation with food cues in women, and challenge
459 the assumption that the overall abundance of food cues contributes to
460 overconsumption and the development of overweight. However, the nature of our
461 study does not allow any conclusions on long-term consequences of the
462 omnipresence of food. Further investigation of these effects is crucial when bearing in
463 mind potential links between the increasing number of environmental food stimuli and
464 the rising prevalence of obesity.

465

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479

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